



Webinar Replay & Chat Room Contents

Nov 2nd, 2021

A free benefit of being a member in the International Speaker Network is to be able to attend these monthly webinars - including getting to hear expert speakers from around the world!

On our call for November 2nd 2021, we heard from Stacey Ruth on "Unstoppable Leader: Inner Wisdom for Outrageous Success"

Great discussion today with Stacey Ruth about becoming a leader in your field and having outrageous success doing it!

Enjoy the replay and we'll see you on the next ISN Webinar, Friday, 19 November 2021 9:00AM PDT

The ISN Presents...
Stacey Ruth
"Unstoppable Leader:
Inner Wisdom for
Outrageous Success"
Tue, Nov 2, 2021
4:00-5:00 pm PST
www.iSpeakerNetwork.com

WEBINAR
**International
Speaker Network**
www.iSpeakerNetwork.com

For upcoming webinar dates and info about the Int'l Speaker Network go to <http://www.iSpeakerNetwork.com>, the meetup page here: <https://www.meetup.com/internationalspeakersnetwork> or the Facebook group here: <https://www.facebook.com/groups/ispeakernetwork>.

See you all on the next one!! ~ Katrina Sawa, The Jumpstart Your Biz Coach, Speaker and International Best-Selling Author of *Jumpstart Your New Business Now* and author of *Love Yourself Successful* PLUS your meetup organizer! www.JumpstartYourBizNow.com
www.JumpstartPublishing.net

11/2/21 CHAT ROOM CONTENTS:

00:07:30 Katrina Sawa, JumpstartYourBizNow.com:

WEBINAR AGENDA:

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4:00 pm - Welcome from Katrina Sawa (host), reminders on upcoming events, member & group announcements PLUS a 5-7 Minute Quick Training!

4:15 pm - "Quick" introductions from those on live

4:30 pm - 15 min speaker with Q&A

4:50 pm - 5 minutes in the spotlight hot seat for one member on the call

4:55 pm - Last minute shout out for free gifts, links, events and more

00:10:33 Chuck Hooper:

IEN Chat Introduction:

Chuck Hooper

email: Chuck@SpeakerPresenter.com

Web: <https://www.SpeakerPresenter.com>

Speaker Coach. Speaker. Author.

00:12:45 Christine Campbell Rapin:

Christine Campbell Rapin –Business Success Coach & Lifestyle Strategist

Founder: Chasing Dreams & Making A Positive Impact

Email: contact@christinecampbellrapin.com

Tel: (+1)-587-434-9944

<https://calendly.com/christinecampbellrapin/one-to-one-meeting>

<http://www.christinecampbellrapin.com>

<http://www.facebook.com/groups/ChasingDreamsandMakingAPositiveImpact/?ref=share>

<http://www.linkedin.com/in/christinecampbell1>

<https://www.youtube.com/channel/UCMZGLFtL621nUWS7WEFbJDQ>

00:13:06 Barb Ingrassia barb@managecopyright.com:

YOU have a GOLDMINE!

Your website content is YOUR INTELLECTUAL PROPERTY

IT is Valuable!

HOW are you protecting that GOLDMINE?

I'm Barbara Ingrassia

Grab your FREE GUIDE: 5 Steps to GUARD YOUR GOLDMINE

<mailto:barb@managecopyright.com>

<https://ManageCopyright.com>

LinkedIn: <https://www.linkedin.com/in/BarbaraIngrassia>

LET'S DIG for YOUR GOLD!

Let's meet for a complimentary 15-minute DIG for YOUR GOLD

Click here to schedule your Gold DIG: <https://bit.ly/DIG4GOLD>

00:14:00 Rhonda Liebig:

Want a 15 minute scholarship on The Fresh Inspiration Show:

Grow your speaker business through:

Extra Marketing support through TFIS marketing team

Swipe files and graphics that look professional

Connect with me for your 15 minute scholarship interview:

<https://rhondaliebig.lpages.co/15-minute-scholarship/>

00:14:17 Mary Scott:

<https://www.zoom.us/j/9168724000>

00:14:57 Mary Scott:

Mary Scott, consultant. Business Riff

Mary.scott@makebelievetv.com

917-628-6322

<https://www.linkedin.com/in/mary-scott-stl/>

Using IMPROV to IMPROVe your Business

Find out more and book a call and/or consult at

<http://BusinessRiff.com>

More virtual networking at

<https://maryscott.info>

00:18:37 Dean Hankey, FulFilled Events!:

Dean Hankey, The DEAN of Success!

- Pay It Forward People Pro & Marketing Magician!
- SpeakTacular EnterTrainer & ImpleMentor!
- FulFilled Events Expert! Events That Are FULL of People, FILLED With Profits!

ART of Business:

+ WHO Do I Serve & Support: (A)

Performers, Presenters, Passion Professional Business Leaders & Cause Organizations

+ REAL RESULTS For Those I Serve & Support: (R)

I Show You How To Generate FREE & Easy, No Risk Money! - - I Serve Business Owners (Passion Professionals) and Non-Profits Causes Organizations Uncover Their Most Productive Money Making Marketing Magic Process To Generate FREE & Easy, No Risk Money On Command & Demand! - Fast, Free & EZ-PZ!

+ Real, Relationship & Revenue RESULTS Starting As Soon as TODAY! (T)

+ How Can I SERVE You? Reach Out And We Can Strategize!

-e: Results@DeanHankey.com

-w: <http://TotalSpeakerSuccess.com> (Free Gifts!)

-w: <http://PayItForwardAndProfit.com> (More Gifts)

-w: <http://ValueImpactProfit.com> (Trainings & Gifts)

-w: <http://TheDeanOfSuccess.com>

00:18:45 Mary Scott:

Come to my workshop at the BadA\$\$ Women in Business Summit

Wednesday November 10, 11:30 a.m. CENTRAL time

<https://bada-women-in-business-web-summit-6.heysummit.com/?sc=uoNIPZq3&ac=wvmAgDyh>

Click "Book My Place" to register & it's FREE

00:21:29 Katrina Sawa, JumpstartYourBizNow.com:

Hi, I'm Katrina Sawa... Award-Winning, Int'l Speaker

10x Int'l Best-Selling Author with 16 books

Jumpstart Your Biz Coach - helping entrepreneurs make more money FAST
Book & Publishing Mentor

I love motivating, educating and inspiring entrepreneurs on how to jumpstart their businesses, make more money, tweak and shift what you're doing right now or how to do things differently so you can be more productive, profitable and impactful.

Main website: <https://www.JumpstartYourBizNow.com>

Publishing website: <https://www.JumpstartPublishing.net>

Become an Author: <http://www.BecomeAJumpstartAuthor.com>

Events & Workshops: <http://www.JumpstartEvents.net>

Techy & Website Services: <http://www.JumpstartYourTechyServices.com>

My Books: <https://jumpstartyourbiznow.com/books>

Online Trainings \$27-997: <https://jumpstartyourbiznow.com/trainings/>

Free Business/Mktg Trainings:
<https://www.JumpstartYourBizNow.com/freetrainings>

00:22:43 Dean Hankey, FulFilled Events!:

<http://iSpeakerNetwork.com>

00:22:46 Rhonda Liebig:

The Fresh Inspiration Show is growing our community. Come in for Mindset Transformation Entertainment as I bring one to five new experts to speak into our community weekly. The Facebook group is The Fresh Inspiration Show - Mindset Transformation Entertainment link:

<https://www.facebook.com/groups/freshinspiration>

00:24:47 Stacey Ruth:

Staceyruthsays.com/values-worksheet

Staceyruthsays.com/Intuition-workbook

00:25:32 Dean Hankey, FulFilled Events!:

Clickable:

<http://Staceyruthsays.com/values-worksheet>

<http://Staceyruthsays.com/Intuition-workbook>

00:32:22 Katrina Sawa, JumpstartYourBizNow.com:
100%

00:32:23 Mary Scott:

yes

00:32:27 Christine Campbell Rapin:

yes

00:32:27 Chuck Hooper:

ALWAYS!

00:32:28 Dean Hankey, FulFilled Events!:

Yup...

00:32:33 Rob Oliver:

Mostly

00:32:36 Barb Ingrassia barb@managecopyright.com:

it depends

00:32:40 Coach Doris:

often

00:32:54 Rhonda Liebig:

Yes; learning more and more each day in where my intuition is taking me

00:32:59 Yvonne A Jones, Client Relations Specialist:

Not always

00:35:39 Mary Scott:

They are protective

00:35:40

Rhonda Liebig: Intuition is not cerebral

00:35:44 Katrina Sawa, JumpstartYourBizNow.com:

because then you're not 'truly listening'

00:36:28 Dean Hankey, FulFilled Events!:

Cuz we don't teach the 'walking on water' class at the YMCA... yup we are not perfect.

00:39:53 Katrina Sawa, JumpstartYourBizNow.com:

I was told by a psychic once that I am "so in tune" that I can meditate in just 90 sec so HA, I do it in the shower! ;-)

00:40:31 Rhonda Liebig:

Yep, that's where your shower thoughts come in.

00:41:06 Katrina Sawa, JumpstartYourBizNow.com:

yep, only did 3 episodes of "Ideas in the Shower" podcast LOL

00:44:41 Yvonne A Jones, Client Relations Specialist:

Yvonne A Jones of 50andWiserCoaching.com. The Client Relations Specialist/Personal Business Coach/international Speaker/Best-Selling Author. Leaders and Decision-Makers consult with me when they want to create more Profitable Client Relationships.

I work with women 50 and Wiser to empower themselves to build and grow their business with courage and confidence.

Mantra: Focus on Relationships; the Money will follow.

Yvonne@YvonneAJones.com

772.342.1034

<https://50andWiserCoaching.com>

*Looking for guests for my weekly show: Everyday Passions

*Do you ever worry about Identity Theft? DM me for more info.

00:46:19 Rob Oliver:

The intuition workbook link isn't working, just fyi.

00:49:37

Katrina Sawa, JumpstartYourBizNow.com:

go ahead and post your upcoming calls, webinars, events and speaking gigs... share links or invites now

00:50:11 Chuck Hooper:

<http://Staceyruthsays.com/intuition-workbook>

00:51:32 Katrina Sawa, JumpstartYourBizNow.com:

I'm looking for authors for the 2022, Jumpstart Your ____, Vol V compilation book

... it's a collaboration of stories and chapters where each author writes about the topic and expertise that YOU have, so JSY Sales, Mindset, Health, Fitness, Gratitude, Social Media, Mindfulness - whatever you SELL you write about and then use the book as your marketing tool to get them to go to your website. If you know anyone who wants to become an author right now and find an EASY way to make this happen this year, then this could be a good option! Anyone know anyone who might be interested or would YOU be?

Learn more: <http://www.BecomeAJumpstartAuthor.com>

00:51:50 Dean Hankey, FulFilled Events!:

The VIP Insider Secrets of KISS Sponsorship \$uccess MasterClass... LIVE!

"Everything You've Ever Heard About Sponsorships Is Dead Wrong!!

...Live MasterClass Reveals The VIP Insider Secrets of KISS Sponsorship \$uccess ...and How To MAKE IT WORK FAST!!"

Wednesday November 3rd

LIVE! ~ 9a PT (12p ET)

Register Now If You Want To Add KISS Sponsorships To Your Success Business!

=> <http://ValueImpactProfit.com/SponsorMasterclass>

00:52:14 Barb Ingrassia barb@managecopyright.com:

MY NEW eGuide

If you have a website, you have a GOLDMINE of valuable Intellectual Property. How are you PROTECTING that GOLDMINE?

WHAT IF someone stole your content...with the click of a mouse?

What would happen to YOUR Business?

Here's a free eGUIDE: 5 STEPS TO GUARD YOUR GOLDMINE to help you start thinking about this important topic.

<https://bit.ly/5stepsGYG>

00:52:17

Katrina Sawa, JumpstartYourBizNow.com:

Here is the page to find the Int'l Speaker Network recordings, chat notes, place to apply to be a speaker, schedule of upcoming calls, etc.:

<https://www.iSpeakerNetwork.com>

Our Int'l Speaker Network Facebook group is here:

<https://www.facebook.com/groups/ispeakernetwork>

The meetup group for ISN is here (RSVP for events here):

<https://www.meetup.com/internationalspeakersnetwork>

00:52:44 Yvonne A Jones, Client Relations Specialist:

On Wednesdays at 2:30pm ET I have a conversation with a dynamic woman who shares her passion for what she is passionate about and how she's used that passion to impact the lives of others. Live on my Profile:

<https://facebook.com/YvonneAJones>

00:54:24 Dean Hankey, FulFilled Events!:

100% FREE Speaker Success Gifts, Tools, Trainings & Resources To Grow Your Business Success FAST, Free & EZ-PZ! - <http://ValueImpactProfit.com>

00:55:03

Rhonda Liebig:

Come play with us with The Fresh Inspiration Show. Here is our next event; The Freshly Inspired afterparty. Woothoot!!! Complementary tickets and fabulous to your Mindset Transformation Entertainment.

<https://www.eventbrite.com/e/129756353747>

00:58:50 Dean Hankey, FulFilled Events!:

=> Mailer Lite:

Full Service eMail Success Solution... BEST Value, Pricing & Quality and Is Marketer Friendly! ...and VERY Easy To Use On Every Level!

- <https://MailerLite.com> (Don't Be Fooled By The Name!)

Marketing Friendly... User Friendly... Pricing Friendly... Affiliate Friendly... Intellectual Property Friendly... API & Integration Friendly... and the best solution at the very best prices!

- 1,000 subscribers, Unlimited emails: FREE! (For Life!)

First... It's Really IS 100% FREE For Up To 1,000 Subscribers! (NOT To Be Scammed Like Others That Say 1,000 when what they REALLY mean is 1,000 SENDS... not 1,000 subscribers! Unlimited Sends! You Can Actually Send To 1k Subscribers as many times as you want.. Unlimited! FREE!)

Pricing: (Beyond 1k - The Very Best In The Biz!)

- 1,001 - 2,500 subscribers, Unlimited emails \$10/ month
- 2,501 - 5,000 subscribers, Unlimited emails \$20/ month
- 5,001 - 10,000 subscribers, Unlimited emails \$35/ month
- 10,001 - 15,000 subscribers, Unlimited emails \$50/ month

-

00:59:11 Katrina Sawa, JumpstartYourBizNow.com:

Angela Hall is techy virtual assistant gal I use who has many tutorials on all tech stuff: <https://thathelpfulchick.com/>

00:59:42 Katrina Sawa, JumpstartYourBizNow.com:

<https://www.mailerlite.com/> is the CRM/email marketing system that does so much more... and very inexpensive

01:00:57 Dean Hankey, FulFilled Events!:

Souls In Seats... Leave the BUTs at home!

01:02:25 Yvonne A Jones, Client Relations Specialist:

Love that Dean.

01:02:31 Dean Hankey, FulFilled Events!:

KISS : Keep It Super Simple!

01:03:46 Stacey Ruth:

Everyone sat up straight when you said x-rated.

01:03:48 Dean Hankey, FulFilled Events!:

A 'LITTLE' x Rated... Heheheheheheheeee

01:04:22 Dean Hankey, FulFilled Events!:

Save The Chat Now

ADDITIONAL RESOURCES YOU MAY WANT OR NEED:

KAT'S UPCOMING LIVE EVENT SCHEDULE IS HERE:

www.JumpstartEvents.net

They are all designed specifically to help speakers and entrepreneurs with your business, marketing, program development, pricing, mindset, systems, delegating, online marketing, networking, speaking and so much more!

PUBLISHING AND BOOK WRITING RESOURCES:

For those interested in writing a book, becoming an author in any way or just to learn what it would take and what they COULD do now to get the ball running, here's a free info call I did all about all of this, go get access!

www.JumpstartPublishing.net

Want to be an author this year? I'm looking for authors for the 2022, Jumpstart Your ____, Vol IV compilation book

... it's a collaboration of stories and chapters where each author writes about the topic and expertise that YOU have, so JSY Sales, Mindset, Health, Fitness, Gratitude, Social Media, Mindfulness - whatever you SELL you write about and then use the book as your marketing tool to get them to go to your website. If you know anyone who wants to become an author right now and find an EASY way to make this happen this year, then this could be a good option! Anyone know anyone who might be interested?

<https://jumpstartyourbiznow.com/jumpstartcompilation/>

KATRINA'S WEBSITE DESIGN OR TECHY VIRTUAL ASSISTANT SERVICES (with her and her team):

<https://jumpstartyourbiznow.com/techyservices> - we can update your site, hook up to a shopping cart or pay pal, design a new site to showcase you as the expert you are plus we can help you manage your social media, email marketing and anything technology related. Come to a call with Katrina to discuss: www.AskKat.biz

Jumpstart Yourself as an AUTHOR TRAINING 5-Week DIY program - This course is all about how to become an author and publish a book yourself or where to get options and how it all works. You'll learn what you need to know before, during and after you finish writing the book, how to find affordable editors, cover designers, and how to plan for an Amazon best-seller launch. You'll learn what you need to do to get a publisher, what to do about publicity, book signings, marketing and selling your book and more!

<https://jumpstartyourbiznow.com/jsyauthor/> - Get access for just \$297 when you use this coupon code at checkout: 200OFF

Jumpstart Your ONLINE COURSE 3-Week DIY program - This course will help you change up your business and develop, market, sell and run an online course, membership program, online virtual workshop, mastermind or any type of online/virtual training or calls you can SELL to continue working and making money doing what you love during this quarantine (and beyond). Check out the video and webpage about this asap - you guys can use coupon code 50OFF to get \$50 OFF, it's only \$147 then, come and get something in place THIS WEEK that you can sell and promote right now.

<https://jumpstartyourbiznow.com/jsycourse/>

Jumpstart Your Events 3-week training - Are you ready to HOST YOUR OWN EVENT!? ;-) I would love to help you get that going - live or virtually... I'm really good at doing them AND monetizing them!!! I have a 4-week training all about "Jumpstarting Your Events – In Person or Virtual – How to Build Your Community, Grow Your Influence and Rock Your Profits!" It's just \$197 and you can go through it at your own pace. Come learn a TON of stuff I know about all types of events, calls, etc.

<https://jumpstartyourbiznow.com/jsyevents/>

Jumpstart Your Sales Training - Learn how to close more sales in one-on-one conversations as well as on your website, more authentically and with ease. In this 3-week pre-recorded training Katrina reviews all of the most common objections prospects have and how to "dance" with those to have people trust you more and want to do business with you.

www.JumpstartYourBizNow.com/jsysales

Facebook Groups 90-min tutorial on how to start, run and manage your own groups. Developing groups and communities to grow your business is critical right now so come learn how to get started doing this, what to do, post, how to engage and get members, plus some other FB tips and tricks (like how to stay out of FB jail!) It's just \$25 to get access here now:

<http://www.jumpstartyourbiznow.com/facebook>

Create Images & More on Canva 90-min Tutorial! [Canva.com](https://www.canva.com) is such a great resource for us at this time, whether you're graphically creative or inclined or not, it has hundreds of templates anyone can use and most are all free. Many of my clients though still needed a short tutorial or training on how to utilize this tool quickly and easily to create their images, flyers, postcards, and presentations. This tutorial has been recorded via zoom with

screensharing what to do, using real client examples too and is just \$25. You will get instant access to it when you sign up here:

<http://www.jumpstartyourbiznow.com/canva>

Learn the business of speaking with Katrina Sawa's Jumpstart Yourself as a Speaker 6-Week Training. Learn how to design your talk, create your marketing materials and back of the room set up so you LOOK like an expert and professional. Learn how to make offers, what to sell, when to make offers and when not to plus so much more in preparing yourself to become a more sought after speaker AND one who monetizes what you're doing too! Find out more here and get 50%OFF when you use coupon code 500OFF!

<https://jumpstartyourbiznow.com/speakertraining/>

OR... go get access to the \$27 Get Booked! Speaker eBook, Audio and Speaker Sheet Checklist to get started somewhere:

<https://jumpstartyourbiznow.com/speakertraining/>

Jumpstart Your Marketing 30 day Training.... teaching how to effectively use SOCIAL MEDIA for lead generation and sales, DEVELOPING CONTENT and REPURPOSING it too, Email marketing and database marketing to your followers, list, clients, even things like doing direct mail, making phone calls, doing videos via FB live or on YouTube, mastering sales conversations and copywriting too for your website, emails, webpages. Sign up right away to get more marketing in place today:

[biwww.JumpstartYourBizNow.com/jsymarketing](http://www.JumpstartYourBizNow.com/jsymarketing)

Katrina Sawa

Your Meetup Organizer, Award Winning Speaker,
Jumpstart Your Biz Coach &

International Best Selling Author with 16 books
916-872-4000

katrina@jumpstartyourbiznow.com

PS: Get your Free Jumpstart Your Biz Kit now at
www.JumpstartYourBizNow.com!

