



Webinar Replay & Chat Room Contents June 4, 2019

A free benefit of being a member in the now International Speaker, Author & Entrepreneur Network (formerly the Sac Speaker Network) is to be able to attend these monthly webinars - including getting to hear expert speakers from around the world!

June 2019 we heard from Stacy Weber on Mastering Your Mindset for Business Success

Watch the replay of this talk plus get to know a few of our members, what they're up to AND... everyone who showed up live got the opportunity to share their free offers, gifts and websites so you might want to take a look and see what goodies you can gleam from them!

Here is the **REPLAY LINK** from this webinar over on YouTube: <https://youtu.be/14Jkj7WYFFg>

But you can also check out all the webinars from this group on this page:

<https://jumpstartyourmarketing.com/sacspeakerwebinars/>

Join the next live webinar yourself and get YOUR MESSAGE out to thousands on the replay too!

Stacy Weber
Presents
Master Your Mindset & Sales Skills for Business Success!
Tuesday June 4th,
2019
5pm - 6pm PST

Webinar
International Speaker Network
www.iSpeakerNetwork.com

Learn more about the meetup group here and RSVP to an upcoming webinar or in person lunch or mixer!

*** <https://www.meetup.com/sacramentospeakersnetwork> ***

See you all on the next one!! ~ Katrina Sawa, The Jumpstart Your Biz Coach, Speaker and International Best-Selling Author of *Jumpstart Your New Business Now* and author of *Love Yourself Successful* PLUS your meetup organizer! <http://www.JumpstartYourMarketing.com>

Chat Room Contents

00:10:50 Gary McKinsey: Hello, I wan to invite you to my June 18th seminar. here is the link <http://bit.ly/svesuccess-jun18>

00:11:31 Stacy Weber: Hello everyone!

00:12:49 Rhonda Liebig: Hi Stacy. Nice to meet you 😊

00:14:04 Ranjini Srinivasan: hello all

00:15:33 Ranjini Srinivasan: I am Ranjini, a brand journalist. I build custom brand content for your business through websites, video and social media so you can reach and retain the right audience

00:15:34 Rhonda Liebig: Hi Ranjini. I am loving your accent.

00:15:37 Katrina Sawa: Post your introductions and urls to website here now. 😊

00:15:47 Ranjini Srinivasan: thank you Rhonda

00:15:58 Ranjini Srinivasan: 😊

00:16:21 Stacy Weber: My free gift to everyone tonight!
www.morningmindsetgift.com

00:16:25 Ranjini Srinivasan: pls find me on LinkedIn

00:16:39 Ranjini Srinivasan: www.linkedin.com/in/ranjini-srinivasan/

00:17:01 Ranjini Srinivasan: I am redoing my website for my company
– Beyond Headlines Content Creation

00:19:53 Coleen: Hi Everyone, I am Coleen with Essential oils with
Coleen. I educate people on the amazing benefits and how they can use
them to reduce toxins in their homes and live happier, healthy lives
naturally. My website is www.essentialoilswithcoleen.com

00:21:58 Rhonda Liebig: Hi I am the founder of The Fresh Inspiration
Show and we are on tour throughout northern California this year. Currently
I am booking our speakers for next year. If you are an author, want to get
out and speak more and be on a professional show that is recorded and
edited professionally I am booking our next year speakers.
www.thefreshinspirationshow.com where you can go to and fill out the
application and have a conversation.

00:24:21 Katrina Sawa: yes unstoppable!

00:24:33 Marcia OMalley: Facebook Page
<https://www.facebook.com/MindfulMediaServices> LinkedIn
<https://www.linkedin.com/in/mindfulmediaservices> YouTube
<https://www.youtube.com/channel/UCFLhsbPeq>

00:24:38 Katrina Sawa: there aren't a lot of days where I only get ONE
thing done LOL

00:24:55 Katrina Sawa: ah no, I set boundaries with family 😊

00:25:16 Katrina Sawa: my two dogs to slow me down on the way to
the office ha ha ha

00:27:06 Katrina Sawa: bathroom and to do list, sometimes food!

00:28:56 Rhonda Liebig: I make better choices by doing meditation and
gratitude. When I do that, my day is unstoppable.

00:28:58 Katrina Sawa: I do love my sheets!

00:29:06 Coleen: I meditate first thing every morning

00:29:28 Katrina Sawa: Yes, visualizing the day is a great idea... I think I do that.

00:29:37 Katrina Sawa: Rhonda, you're REALLY GOOD at this I'm sure!

00:30:19 Katrina Sawa: Expect the good - I do that... my husband often fears the worst ;-(

00:30:42 Ranjini Srinivasan: yes how do we respond to that -

00:31:36 Rhonda Liebig: It takes so much practice to finally do it regularly using mindset tools. I have learned through practicing over the years. It's not easy stepping into being "all in" through this journey as an entrepreneur.

00:33:37 Katrina Sawa: because they need me and yes, of course I like them and they like me 😊

00:33:39 Rhonda Liebig: Partnership and working with friends is my business.

00:35:19 Ranjini Srinivasan: lovely Rhonda

00:35:32 Rhonda Liebig: know that you can trust someone can happen "real quick" once I started trusting myself. That came with the "mindset tools" that you are talking about Stacy. I am finding this space to be BIG in how I show up and believe in myself. I had to learn baby steps and learn how to grow up instead of run away and be scared

00:36:06 Katrina Sawa: REMINDER: here is the main page for this group: www.iSpeakerNetwork.com — here is the page for the recordings of all webinars, even past ones you can get access to, but also this chat will be there by tomorrow night usually:

<https://jumpstartyourmarketing.com/sacspeakerwebinars>

00:38:32 Katrina Sawa: If you want more info about my next Speaker Success Bootcamp and how to really hone your speaking skills, get better at making offers, selling, presenting and being prepared in the first place to get booked... that's what we'll be DOING during the three days. We also dive into developing and tweaking your STORY because like Stacy says it is CRITICAL to your success even in just regular conversations. You guys

can get \$100 OFF if you book your seat by the end of this weekend.... use promo code 100OFF at www.JumpstartSpeakerEvent.com - I would love to have any of you there!!

00:39:32 Marcia OMalley: I'm offering a 50% off special to create an "About You" video. <https://mindfulmedia.kartra.com/page/IPW11>

00:39:53 Rhonda Liebig: Converting conversations was so difficult for me because I didn't believe in myself. It took practice and learning how to really listen and seriously care.

00:39:56 Rhonda Liebig: Thank you Stacy

00:40:16 Coleen: Thank you Stacy

00:44:28 Katrina Sawa: If anyone needs a FREE Resource, speaking of that... about how to maximize and monetize more in your speaking for one... go to www.JumpstartSpeakerTraining.com

00:45:38 Katrina Sawa: Here is the info for the "other group" that I run where all we do is MASTERMINDING on zoom up to 3 times a month, on any topic, with entrepreneurs all over the world... come join us at the Int'l Entrepreneur Network www.iEntrepreneurNetwork.com

00:47:05 Rhonda Liebig: Thank you Katrina for the resources

00:47:27 Katrina Sawa: you bet!

00:48:25 Ranjini Srinivasan: Thank you Stacy

00:48:30 Ranjini Srinivasan: that was very helpful;

00:48:33 Ranjini Srinivasan: helpful

00:51:34 Katrina Sawa: Oh and if anyone wants to become an author this year, I have a few spots left in the compilation book that I'm doing too... I can give a slight discount to you guys since you're on the call if you're interested email me at katrina@jumpstartyourmarketing.com. Find out more about it first here:

<https://jumpstartyourmarketing.com/jumpstartcompilation/>

01:02:06 Stacy Weber: www.truyourtraining@gmail.com

01:02:10 Ranjini Srinivasan: pls reach me at rs2737@columbia.edu

01:02:17 Ranjini Srinivasan: 408-242-1498

01:03:28 Gary McKinsey: <http://bit.ly/svesuccess-jun18>

01:05:34 Katrina Sawa: Don't forget to come to the Int'l Speaker Network LUNCHEON on Wed June 12th... RSVP and prepay please at www.iSpeakerNetwork.com

01:06:09 Stacy Weber: Tru You Training and Life Coaching-FB page - Thriving Thursday

01:11:14 Katrina Sawa: Oh and more!! Facebook group: <https://www.facebook.com/groups/ispeakernetwork/>

ADDITIONAL RESOURCES I THOUGHT YOU MAY WANT OR NEED:

RESOURCES FOR TECHNOLOGY & OTHER BUSINESS BUILDING FREE GIFTS AND TRAININGS ON KAT'S SITE like for example, how to get started speaking, love yourself successful, living a big life, marketing basics, jumpstarting your biz!
<https://jumpstartyourmarketing.com/RESOURCES/>

KAT'S UPCOMING LIVE EVENT SCHEDULE IS HERE: www.LiveBigEvents.com
They are all designed specifically to help speakers and entrepreneurs with your business, marketing, program development, pricing, mindset, systems, delegating, online marketing, networking, speaking and so much more!

Learn the business of speaking at Katrina Sawa's Speakers Success Bootcamp, June 27-29 in Sacramento, CA. Learn how to design your talk, create your marketing materials and back of the room set up so you LOOK like an expert and professional. Learn how to make offers, what to sell, when to make offers and when not to plus so much more in preparing yourself to become a more sought after speaker AND one who monetizes what you're doing too! Find out more here and also what you get when you go VIP! www.JumpstartSpeakerEvent.com

PUBLISHING AND BOOK WRITING RESOURCES:

For those interested in writing a book, becoming an author in any way or just to learn what it would take and what they COULD do now to get the ball running, here's a free info call I did all about all of this, go get access!
<https://jumpstartyourmarketing.com/webinar-publishingcall/>

Get Published in 2019 in the Jumpstart Your _____ Volume II compilation book! Find out more and submit to reserve your chapter here:
<https://jumpstartyourmarketing.com/jumpstartcompilation/>

KATRINA'S WEBSITE DESIGN OR TECHY VIRTUAL ASSISTANT SERVICES (with her and her team): www.JumpstartYourTechyServices.com - we can update your site, hook up to a shopping cart or pay pal, design a new site to showcase you as the expert you are plus we can help you manage your social media, email marketing and anything technology related. Come to a call with Katrina to discuss: www.AskKat.biz



Katrina Sawa

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PS: Get your Free Jumpstart Your Biz Kit now
at www.JumpstartYourMarketing.com!