



Webinar Replay & Chat Room Contents Nov 3rd, 2020

A free benefit of being a member in the International Speaker Network is to be able to attend these monthly webinars - including getting to hear expert speakers from around the world!

On our call for Nov 3rd 2020, we heard from David Fagan – “Creating Visuals that WOW Audiences!”

On the ISN webinar this week we talked all about presentation style, tips, visual aids and how to make the audience feel like taking action.

David Fagan presented in a very informal way but it literally kept our attention the whole time and it was very engaging. The tips he shared will be very important for anyone to learn, I highly recommend you watch the replay of this one if you missed it!

The ISN Presents...
David Fagan
Creating Visuals that
WOW Audiences!
Tues, Nov. 3, 2020
5:00-6:00 pm PST

WEBINAR
**International
Speaker Network**
www.iSpeakerNetwork.com

Replays of this and previous webinars are available at <http://www.iSpeakerNetwork.com> along with the chatroom notes and links

Don't miss out on the next webinar and networking event for the Int'l Speaker Network happening -----(to be arranged)

Go to:

<http://www.iSpeakerNetwork.com> for all replays, getting to the meetup page, scheduling in the dates and events, applying to speak for 2021 - taking applications now!

Enjoy the replay and we'll see you on the next ISN Webinar on the next ISN – (to be arranged)

For upcoming webinar dates and info about the Int'l Speaker Network go to <http://www.iSpeakerNetwork.com>.

You can also watch all the webinars from this group on this page: www.iSpeakerNetwork.com

Join the next live webinar yourself and get YOUR MESSAGE out to thousands on the replay too!

Learn more about the meetup group here and RSVP to an upcoming webinar or in person lunch or mixer!

***** www.iSpeakerNetwork.com *****

See you all on the next one!! ~ Katrina Sawa, The Jumpstart Your Biz Coach, Speaker and International Best-Selling Author of *Jumpstart Your New Business Now* and author of *Love Yourself Successful* PLUS your meetup organizer!
<http://www.JumpstartYourMarketing.com>

Chat Room Contents

00:07:13 Gary McKinsey: Gary McKinsey Marketing Strategist.
Working with individuals that want to Understand how to connect with their
audience both through livestreaming and in person so that they can
increase their sales

<https://GaryMcKinsey.com>

Click the link for a very short video <http://vid.us/q2rb02>

00:10:29 Susan Bailey: Sue Bailey Creative Ice Cream and Special
Events.

00:11:19 Susan Bailey: suebb1954@gmail.com Consulting for Small
Business Mom and Pops.

00:13:33 Katrina Sawa: =====

WEBINAR AGENDA:

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5:00 pm - Welcome from Katrina Sawa (host) and "quick" introductions
from those on live

5:20 pm - Reminders from Katrina on upcoming events, member & group
announcements

5:30 pm - 15 min speaker with Q&A - David Fagan will be speaking on the
topic of "Creating Visuals that WOW Audiences!" - Come learn tips on How
to Be a Life Saving, World Changing, Money Making Expert. Being an
authority is so much more than creating amazing visuals and visual aids or
presentations but David happens to be REALLY TALENTED at creating
amazing visual aids for his presentations, speaking gigs, client trainings
and he's going to give us some tips on how to do this so we can really
stand out better. David also will be sharing other tips about being an
authority such as writing books, publicizing yourself and building a bigger
brand.

Then Q&A and discussion on topic of the call.

00:13:36 Katrina Sawa: 5:50 pm - 5 minutes in the spotlight hot seat
for one member on the call

5:55 pm - Last minute shout out for free gifts, links, events and more (to be
placed in chat room for easy access for all) Note: Katrina will copy the chat
room contents at the end of each webinar and include in a follow up email
along with the recording of that month's webinar.

Recording will be here: <https://jumpstartyourbiznow.com/isnwebinars/>

00:14:40 Barbara Ingrassia: BARBARA INGRASSIA

<https://www.managecopyright.com>

barb@managecopyright.com

508-277-0709

Speaker, Workshop Facilitator, Digital Content Licensor

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<https://GuardYourGoldmine.com/5steps>

LinkedIn: <https://www.linkedin.com/in/BarbaraIngrassia>

Facebook: <https://www.facebook.com/BarbaraCopyrightServices/>

00:15:45 Tina Palmgren: Hi Everyone, I am Tina Palmgren with
Exceling Your Business, LLC.

You are the expert in your business and have systems that work, but they're time consuming and / or complicated. You really don't want to hire someone and are not ready to give up control or want to learn a new system.

I help smart business owners streamline their back-office systems so they can have fun while running their business more efficiently, without giving up control, wasting time, or learning a new system.

ExcelingYourBusiness.com

Tina@ExcelingYourBusiness.com

715-572-5556

I would love to connect with you and learn more about you and what you do and how we can support each other in business. Here's a link to my calendar to schedule a Zoom. <https://my.timetrade.com/book/W43LH>

00:15:57 Dianne: Dianne Rechel- Realtor in CT. I help renters build wealth through the benefits of home ownership. This helps them line their own pockets rather than paying rent to a landlord- so that they can grow their bank accounts even if their income doesn't increase. Good referrals for me are recent college graduates and young entrepreneurs.

<http://www.DianneSellsHouses.com>

Email:houseforyou2@gmail.com

00:16:04 Gary McKinsey: Gary McKinsey Marketing Strategist.

Working with individuals that want to

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both through livestreaming and in person

so that they can increase their sales <https://GaryMcKinsey.com>

Click the link for a very short video <http://vid.us/q2rb02>

00:16:41 Barbara Ellison: My name is Barbara Ellison, I'm a personality science speaker and author. I'm on a mission to make happiness the norm rather than the exception. Part of happiness is getting along with the people around us because we can't do life on our own and we need to provide for our families through our businesses so I work with entrepreneurs who are struggling to get & convert leads and After working with me they can increase their lead generation and conversion numbers by up to 300 %.
Website: <https://www.codebreakertech.com/timedpartner> Free personality assessment. Bit.ly/Connect2Engage 779-777-0465 Calendar...
<https://www.Calendly.com/TimedPartner>

00:21:24 Leisa Reid: Congratulations for all of the AUTHORS today! Woo hoo!

00:22:04 Scott Brown: Thank you for our conversations. Would you like to connect and see how we can support one another? Here's my contact info: Phone/Text/WhatsApp= 1+717-503-1667, ScottCoachesWomen@gmail.com 😊

00:22:04 Barbara Ingrassia: Nov 1 National Author's Day!

00:22:42 Leisa Reid: I'm Leisa Reid, Founder of Get Speaking Gigs Now Academy - in the Academy I coach speakers who want to get on more stages, speak confidently, crush their self-doubt into smithereens and attract their ideal clients like power magnets.

To crush it as a Speaker in 2021, join in on the Virtual Get Speaking Gigs Now Workshop on 12/2 where you will learn how to:
Discover Your Perfect Audience with Crystal Clarity
See How to Find Gigs with ZERO budget
Create Your Own Speaking Monetization Strategies

<https://getspeakinggigsnow.com/speaker-programs/virtual/>

Social Media Links

<https://www.GetSpeakingGigsNow.com/LinkedIn>

<https://www.GetSpeakingGigsNow.com/Facebook>

<https://www.GetSpeakingGigsNow.com/instagram>

<http://GetSpeakingGigsNow.com/YouTube>

Speaking Topics:

Book Your Virtual Talk Like a Boss

Attract Clients Through Speaking (Yes, even NOW!)

00:23:40 Katrina Sawa: Hi everyone, I'm Katrina Sawa, speaker, author and 18 year business coach, author and speaker in the Sacramento, CA area... I love motivating, educating and inspiring entrepreneurs on how to jumpstart their businesses, make more money, tweak and shift what you're doing right now or how to do things differently so you can be more productive, profitable and impactful. I offer 1on1 coaching, my Live Big Mastermind, live events, virtual trainings, plus I run the Int'l Entrepreneur Network <http://iEntrepreneurNetwork.com> in addition to the Int'l Speaker Network <http://iSpeakerNetwork.com> which also has multiple zoom calls every month you can join. Access a TON of free trainings from me at <https://www.JumpstartYourBizNow.com/freetrainings> (new website) - all things that will help you get more visibility and uplevel yourself as a bigger influencer. Reach out if you want to connect!
katrina@jumpstartyourmarketing.com or 916-872-4000

00:27:59 Katrina Sawa: My Jumpstart Your Biz in a Weekend live (virtual) event is coming up next week where I help you jumpstart your business and plot out your entire roadmap for a consistent moneymaking business doing what you love. It's a very interactive business and marketing training. It's \$197 and you get the printed workbook in the mail plus a bunch of other goodies, but you have to register asap if you want to get that all in time. You also will get the recordings of the whole thing plus 3 bonus calls we did in October AND 14 additional business/marketing templates you can use to save time. It's Nov 11-13, 9-2 pm PDT. Go here to sign up now: <https://jumpstartyourbiznow.com/jumpstartyourbizweekend/>

00:29:35 Katrina Sawa: great point David, sometimes we worry too much about completing the presentation rather than really serving and connecting

00:31:54 Katrina Sawa: what could those 7 feelings BE?? hmmm

00:44:16 Katrina Sawa: you teach this in a very good way David, thank you

00:53:04 Katrina Sawa: GO AHEAD AND POST LINKS TO ANY UPCOMING EVENTS OR CALLS THAT YOU ALL ARE DOING IN THE CHAT. Remember I save the chat and post it with the recording here: <https://jumpstartyourbiznow.com/isnwebinars/>

00:53:50 Leisa Reid: To crush it as a Speaker in 2021, join in on the Virtual Get Speaking Gigs Now Workshop on 12/2 where you will learn how to:

Discover Your Perfect Audience with Crystal Clarity

See How to Find Gigs with ZERO budget

Create Your Own Speaking Monetization Strategies

<https://getspeakinggigsnow.com/speaker-programs/virtual/>

00:59:07 Toni Gitles: Masterclass for seniors and caregivers - Creating Memories and joy at the holidays

<https://www.mycaregiverconsultant.com/novdecwebinar>

01:01:02 David Fagan: davidtfagan.com

01:01:18 David Fagan: TopTalentJV.com

01:01:48 Katrina Sawa: <https://www.toptalentjv.com> and <https://www.davidtfagan.com>

01:03:15 Katrina Sawa: great job at teaching what you are doing while you're doing it David! Thank you for sharing

01:05:19 Dianne: Women's Networking Meeting Dec 17th 7:30AM EST with Speaker trainer Leisa Reid. More info:

<http://www.westhartfordwomeninnetworking.com>

01:05:50 David Fagan: pixabay.com

01:06:01 David Fagan: infographics

01:06:16 David Fagan: venn diagram

01:07:44 Sarah Xu: My Name is Sarah Xu and from Maryland.

I do import and export in China and Asia.

Also I am part of Weiss Consulting Group and We represent Savicorp company.

SaviCorp has 400 patents to save thousands dollars of your business cost. they are looking to form partnerships joint ventures, direct investment and manufacturing

<https://dynovalveusa.com/>

<https://www.facebook.com/sarah.huaping>

<https://www.linkedin.com/in/sarah-xu-16150684/>

sarah2188@yahoo.com

+1301-801-5126

Also I am Co-host Maryland H N P Every Wednesday at 11am EST

<https://happyneighborhoodproject.com/networking>

01:08:31 Dianne: Thank everyone! Great meeting!! Have to run

01:10:41 Katrina Sawa: <http://www.ispeakernetwork.co>

01:11:06 Katrina Sawa: <http://www.iSpeakerNetwork.com> go there for all info about this group

ADDITIONAL RESOURCES YOU MAY WANT OR NEED:

The Int'l Entrepreneur Network has 3-4 zoom mastermind calls for just

\$7/mo, info at www.iEntrepreneurNetwork.com - all laser coaching and hot seats for an hour each mo. All topics and all levels of business owners are welcome, we cover new and advanced topics on all calls.

KAT'S UPCOMING LIVE EVENT SCHEDULE IS HERE:

www.LiveBigEvents.com

They are all designed specifically to help speakers and entrepreneurs with your business, marketing, program development, pricing, mindset, systems, delegating, online marketing, networking, speaking and so much more!

PUBLISHING AND BOOK WRITING RESOURCES:

For those interested in writing a book, becoming an author in any way or just to learn what it would take and what they COULD do now to get the ball running, here's a free info call I did all about all of this, go get access!

<https://jumpstartyourmarketing.com/webinar-publishingcall/>

KATRINA'S WEBSITE DESIGN OR TECHY VIRTUAL ASSISTANT SERVICES

(with her and her team): www.JumpstartYourTechyServices.com - we can update your site, hook up to a shopping cart or pay pal, design a new site to showcase you as the expert you are plus we can help you manage your social media, email marketing and anything technology related. Come to a call with Katrina to discuss: www.AskKat.biz

Jumpstart Yourself as an AUTHOR TRAINING 5-Week DIY program -

This course is all about how to become an author and publish a book yourself or where to get options and how it all works. You'll learn what you need to know before, during and after you finish writing the book, how to find affordable editors, cover designers, and how to plan for an

Amazon best-seller launch. You'll learn what you need to do to get a publisher, what to do about publicity, book signings, marketing and selling your book and more!

<https://jumpstartyourmarketing.com/jsyauthor/> - Get access for just \$297 when you use this coupon code at checkout: 200OFF

Jumpstart Your ONLINE COURSE 3-Week DIY program - This course will help you change up your business and develop, market, sell and run an online course, membership program, online virtual workshop, mastermind or any type of online/virtual training or calls you can SELL to continue working and making money doing what you love during this quarantine (and beyond). Check out the video and webpage about this asap - you guys can use coupon code 50OFF to get \$50 OFF, it's only \$147 then, come and get something in place THIS WEEK that you can sell and promote right now.

<https://jumpstartyourmarketing.com/jsycourse/>

Facebook Groups 90-min tutorial on how to start, run and manage your own groups. Developing groups and communities to grow your business is critical right now so come learn how to get started doing this, what to do, post, how to engage and get members, plus some other FB tips and tricks (like how to stay out of FB jail!) It's just \$25 to get access here now: <http://www.jumpstartyourmarketing.com/facebook>

Create Images & More on Canva 90-min Tutorial! [Canva.com](https://www.canva.com) is such a great resource for us at this time, whether you're graphically creative or inclined or not, it has hundreds of templates anyone can use and most are all free. Many of my clients though still needed a short tutorial or training on how to utilize this tool quickly and easily to create their images, flyers, postcards, and presentations.

This tutorial has been recorded via zoom with screensharing what to do, using real client examples too and is just \$25. You will get instant access to it when you sign up here: www.JumpstartYourMarketing.com/canva

Learn the business of speaking with Katrina Sawa's Jumpstart Yourself as a Speaker 6-Week Training. Learn how to design your talk, create your marketing materials and back of the room set up so you LOOK like an expert and professional. Learn how to make offers, what to sell, when to make offers and when not to plus so much more in preparing yourself to become a more sought after speaker AND one who monetizes what you're doing too! Find out more here and get 50%OFF

when you use coupon code 500OFF!

<https://jumpstartyourmarketing.com/speakertraining/>

OR... go get access to the \$27 Get Booked! Speaker eBook, Audio and Speaker Sheet Checklist to get started somewhere:

<http://www.jumpstartspeakertraining.com/>

Jumpstart Your Marketing 30 day Course.... teaching how to effectively use SOCIAL MEDIA for lead generation and sales, DEVELOPING CONTENT and REPURPOSING it too, Email marketing and database marketing to your followers, list, clients, even things like doing direct mail, making phone calls, doing videos via FB live or on YouTube, mastering sales conversations and copywriting too for your website, emails, webpages. Sign up right away to get more marketing in place today:
www.JumpstartYourMarketing.com/jsymarketing



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with 8 books 916-872-4000
katrina@jumpstartyourmarketing.com

PS: Get your Free Jumpstart Your
Biz Kit now at
www.JumpstartYourMarketing.com!

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www.LiveBigEvents.com

The banner features a red heart on the left with 'LIVE BIG' written inside. On the right is a portrait of Katina Sawa, a woman with blonde hair wearing a blue jacket. The background is light yellow with scattered dollar bills.

JUST \$7/MONTH!

Join today!

**INTERNATIONAL
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WHERE YOUR BRIGHT IDEAS
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The advertisement has a yellow background with a white lightbulb icon in the center. The text is in various colors and fonts, including red for 'Join today!' and black for the main title and website.

