



Webinar Replay & Chat Room Contents Dec 1st, 2020

A free benefit of being a member in the International Speaker Network is to be able to attend these monthly webinars - including getting to hear expert speakers from around the world!

On our call for Dec 1st 2020, we heard from Katrina Sawa – "8 Secrets to a Consistent Moneymaking Business".

On this week's ISN webinar I presented on one of my favorite topics... how to make consistent money in your biz!!

Go check out the replay, lots of questions came up and many members raised their big money goals a ton after listening to me!

The ISN Presents...
Katrina Sawa
8 Secrets to a Consistent Moneymaking Business!
Tues, Dec. 1, 2020
5:00-6:00 pm PST

WEBINAR
International Speaker Network
www.iSpeakerNetwork.com

Have a wonderful holiday season and we'll see you in 2021 for the next ISN webinar... 1st Tues at 5 pm PST and 3rd Fri at 9 am PST still, **MARK YOUR CALENDARS NOW!** And apply to speak on one if you want or watch a replay of one of the previous webinars here:

<http://www.iSpeakerNetwork.com>

Replays of this and previous webinars are available at

<http://www.iSpeakerNetwork.com> along with the chatroom notes and links

Don't miss out on the next webinar and networking event for the Int'l Speaker Network happening Dec 1st

Go to:

<http://www.iSpeakerNetwork.com> for all replays, getting to the meetup

page, scheduling in the dates and events, applying to speak for 2021 - taking applications now!

Enjoy the replay and we'll see you on the next ISN Webinar on the next ISN – (to be arranged)

For upcoming webinar dates and info about the Int'l Speaker Network go to <http://www.iSpeakerNetwork.com>.

You can also watch all the webinars from this group on this page: www.iSpeakerNetwork.com

Join the next live webinar yourself and get YOUR MESSAGE out to thousands on the replay too!

Learn more about the meetup group here and RSVP to an upcoming webinar or in person lunch or mixer!

***** www.iSpeakerNetwork.com *****

See you all on the next one!! ~ Katrina Sawa, The Jumpstart Your Biz Coach, Speaker and International Best-Selling Author of *Jumpstart Your New Business Now* and author of *Love Yourself Successful* PLUS your meetup organizer!
<http://www.JumpstartYourMarketing.com>

12/1/20 CHAT ROOM CONTENTS:

00:07:56 Anna Felix: Hello everyone! Anna Felix from Turlock, CA Smart Money Strategist CalChoice Financial 209 613 9445
anna@calchoicefinancial.com
<https://www.facebook.com/afelixsmartmoney>

00:08:24 2- Anna Cheney- MD N. Idaho: Hello, I am a Relationship Business Coach,
annac.relationshipbizcoach@gmail.com

00:08:41 Lisa DeToffol-SC: Hello everyone, I'm a Certified Virtual Assistant specializing in Relationship Management and Follow Up and owner of Tiger Eye Solution. I support Speakers, Coaches, and Small Business Owners by helping them stay top of mind with prospects and clients.
<https://www.tigereyesolution.com>
I'm located in Upstate SC.

00:11:15 Katrina Sawa: Hi, I'm Katrina Sawa... speaker, author and biz coach... I love motivating, educating and inspiring entrepreneurs on how to jumpstart their businesses, make more money, tweak and shift what they're doing right now or how to do things differently so they can be more productive, profitable and impactful. You can grab some free trainings on my website at
<https://www.JumpstartYourBizNow.com/freetrainings>

I offer coaching, have a mastermind, live events, virtual trainings, plus I run two groups that have monthly zoom calls for networking, training and masterminding that you can join here. It's soooo important to say in the conversation like this OFTEN with other highly motivated, amazing entrepreneurs like you to push you, lift you up, hold you accountable and also to find people to collaborate with and even find clients too!

00:12:39 Katrina Sawa: <http://www.iSpeakerNetwork.com>

00:13:39 Zairryn Stanley: Hello, my name is Zairryn Stanley. I am new at starting up a business and just currently trying to gather enough research and information to help me begin my journey.

00:15:15 Carey Runzel Oberly-doTERRA: hello everyone!

happy holidays! I am a doTERRA health and wellness advocate. I love essential oils and helping educate how to use them and which ones are perfect for you and your families needs. I am on the central coast. My link is my.doterra.com/careyoberly We have some fb classes I would love to have you join me on ☆ 🍷 ☆ this is my 1st meeting 😊

00:16:35 Frances W Greenspan: Frances W Greenspan, Animal Communicator

www.FrancesWGreenspan.com

FrancesWGreenspan@gmail.com

My favorite clients are rescues assuring them they are in their forever home - this helps them to relieve anxieties and fears of being left, hungry or unloved.

I also love speaking with those pets that have crossed over – helping the client left behind who may be questioning if they are ok or if they did the right thing for them.

All my sessions are via phone and zoom - I am located in Orange County, California

00:16:47 Mila Johansen: <https://www.milajohansen.com/>

From Pen to Published - a Six week course starting Jan 12. Nuts and Bolts of writing and publishing for Entrepreneurs and Writers.

00:18:03 Katrina Sawa: Welcome to all the new people in the group!

00:18:38 Katrina Sawa: Here is the page to find the Int'l Speaker Network recordings, chat notes, place to apply to be a speaker, Facebook group link, etc.:

<http://www.iSpeakerNetwork.com>

Our Int'l Speaker Network Facebook group is here:

<https://www.facebook.com/groups/ispeakernetwork>

The meetup group for ISN is here (RSVP for events here):

<https://www.meetup.com/internationalspeakersnetwork>

00:20:13 Yvonne A Jones: I am Yvonne A Jones, Relationship Marketing Strategist/Personal Business Coach/ Best Selling Author/Speaker.

I specialize in helping business owners grow their business with less stress by leveraging customer experience so they retain the clients they love, make more money and have more fun in their business. That way they stop the client chase and love the

clients they have.

My favorite clients are highly-motivated professional women who are also business owners, like myself, who are 50 and Wiser, to eliminate limiting beliefs so they can grow their business and have FUN in their business.

I offer a Complimentary “Double Your Results” Breakthrough Session where you can talk with me and we focus on you during that time. Reach out to me to schedule a time to talk.

Yvonne@YvonneAJones.com

<https://50andWiserCoaching.com>

<https://YvonneAJones.com>

772.342.1034

Claim your copy of “Relationship Marketing: Key to Small Business Success at

<https://50andWiserCoaching.com/small-biz-success>

00:21:09 Yvonne A Jones: Are you on LinkedIn? I am

www.Linkedin.com/in/YvonneAJones

00:23:21 Frances W Greenspan: Frances W Greenspan,
Animal Communicator

www.FrancesWGreenspan.com

FrancesWGreenspan@gmail.com

My favorite clients are rescues assuring them they are in their forever home - this helps them to relieve anxieties and fears of being left, hungry or unloved.

I also love speaking with those pets that have crossed over – helping the client left behind who may be questioning if they are ok or if they did the right thing for them.

All my sessions are via phone and zoom - I am located in Orange County, California

00:30:50 Dr. Michelle Peticolas: Dr. Michelle Peticolas, El Cerrito, CA

Life Makeover Coach

Second Chance Secrets

Black Friday Special:

<https://www.SecondChancesecrets.com/business-breakthrough>

mp@secretsoflifeanddeath.com

510-529-4806

00:31:33 Russ Mathews CEO MCM LLC: Russ Mathews,
CEO & Founder – Mathews Capital Management LLC

(916)582-2823, Russ@MathewsCapitalManagement.com

1.) We are a California based RIA (Registered Investment Advisor).

This means we manage money using our proprietary frameworks and unique strategies (with a specialty in individual stocks & conservative options trading). Our flat annual fee is 80 basis points (80% of 1%).

CEO & Portfolio Manager, Russ Mathews, is also:

2.) An Author: Stock & Options Trading for LIFE

\$24 on Amazon, Barnes & Noble, or the publisher store Book Baby.com (<https://store.bookbaby.com/book/stock-and-options-trading-for-life>) &3.) A Podcast host: The Modern Stock &

Options Trading Show (free on all podcast platforms)

00:32:23 Katrina Sawa: Here is a great tool that I have, it's a worksheet to really figure out how much you truly need to make every month in your business... it adds in line items for the fun and other things you may not be paying for now but NEED to help you grow your business. It's free and you can get access to it here: <https://jumpstartyourbiznow.com/neednumber/>

00:33:04 Frances W Greenspan: yes

00:33:18 Dr. Michelle Peticolas: yes

00:33:33 Zairryn Stanley: yes

00:33:34 Mila Johansen: Yes!

00:33:58 Dianne Rechel: OUI

00:33:59 Lisa DeToffol-SC: YES

00:34:02 Anna Felix: yes

00:34:11 2- Anna Cheney- MD N. Idaho: yes!!

00:36:24 Dr. Michelle Peticolas: Change even in lasts 2 months

00:41:15 2- Anna Cheney- MD N. Idaho: I'll fit in your suitcase K. for the Jan. fun

00:42:00 Dr. Michelle Peticolas: \$10K per month

00:42:15 2- Anna Cheney- MD N. Idaho: \$5000

00:42:15 Mila Johansen: 15K per month

00:42:16 Catherine Gabriel - AZ:\$25K per month

00:42:21 Anna Felix: \$20K per month

00:42:23 Dianne Rechel: 1,000,000,000

00:42:28 Melanie Campbell - FL: 7000

00:42:35 Russ Mathews CEO MCM LLC: \$20K / Month.

00:42:40 Lisa DeToffol-SC: 10k per month

00:42:50 Zairryn Stanley: 20k per month

00:43:01 Yvonne A Jones: \$5,000 is my need # but 10K to get rid of certain things.

00:43:13 Mila Johansen: I have made 500.00 a day many times.

00:43:17 2- Anna Cheney- MD N. Idaho: ok I'll stretch is 15,000

00:43:20 Heather Tucker, PhD: 20k per month

00:43:43 Dr. Michelle Peticolas: Ok. \$20K

00:43:50 Yvonne A Jones: Hey Dr Heather!

00:44:00 Mila Johansen: Bumping up to 20k per month.

00:48:19 Dr. Michelle Peticolas: Katrina, you are so inspirational!

00:52:50 Lisa DeToffol-SC: I have numerous referrals I can refer you too if you need help in an area I don't specialize in. A Virtual Assistant can take many things off your plate.

00:55:10 Catherine Gabriel - AZ:Excellent info, Kat...thank you!

00:55:16 Catherine Gabriel - AZ:*You

00:56:47 Anna Felix: This was great, thank you!

00:57:16 Katrina Sawa: enter to win
<https://jumpstartyourbiznow.com/entertowin/>

01:00:26 Catherine Gabriel - AZ:I need to go, thanks so much!

01:01:47 Lisa DeToffol-SC: Thanks, great info Katrina, I have to go.

01:04:21 Katrina Sawa: Tue 12/8 4:00 pm PST - Public Speakers Association Meet the Experts webinar presented by ME! Topic: Jumpstart Your Biz Now with Multiple Streams of Income. Come join me, it's a free webinar, will be interactive. Learn more and register here.
https://zoom.us/webinar/register/7816063363171/WN_fQRe6yukRHSYYiOeE0YoUw

01:04:54 Frances W Greenspan: How to Sell on eBay online course 12/13/2020 12noon-3pm contact me franceswgreenspan@gmail.com \$49

01:05:19 Carey Runzel Oberly-doTERRA: you can reach me

by email at careysbiz4fun@yahoo.com for fb classes on essential oils

ADDITIONAL RESOURCES YOU MAY WANT OR NEED:

The Int'l Entrepreneur Network has 3-4 zoom mastermind calls for just

\$7/mo, info at www.iEntrepreneurNetwork.com - all laser coaching and hot seats for an hour each mo. All topics and all levels of business owners are welcome, we cover new and advanced topics on all calls.

KAT'S UPCOMING LIVE EVENT SCHEDULE IS HERE:

www.LiveBigEvents.com

They are all designed specifically to help speakers and entrepreneurs with your business, marketing, program development, pricing, mindset, systems, delegating, online marketing, networking, speaking and so much more!

PUBLISHING AND BOOK WRITING RESOURCES:

For those interested in writing a book, becoming an author in any way or just to learn what it would take and what they COULD do now to get the ball running, here's a free info call I did all about all of this, go get access!

<https://jumpstartyourmarketing.com/webinar-publishingcall/>

KATRINA'S WEBSITE DESIGN OR TECHY VIRTUAL ASSISTANT SERVICES

(with her and her team): www.JumpstartYourTechyServices.com - we can update your site, hook up to a shopping cart or pay pal, design a new site to showcase you as the expert you are plus we can help you manage your social media, email marketing and anything technology related. Come to a call with Katrina to discuss: www.AskKat.biz

Jumpstart Yourself as an AUTHOR TRAINING 5-Week DIY program -
This course is all about how to become an author and publish a book yourself or where to get options and how it all works. You'll learn what

you need to know before, during and after you finish writing the book, how to find affordable editors, cover designers, and how to plan for an Amazon best-seller launch. You'll learn what you need to do to get a publisher, what to do about publicity, book signings, marketing and selling your book and more!

<https://jumpstartyourmarketing.com/jsyauthor/> - Get access for just \$297 when you use this coupon code at checkout: 200OFF

Jumpstart Your ONLINE COURSE 3-Week DIY program - This course will help you change up your business and develop, market, sell and run an online course, membership program, online virtual workshop, mastermind or any type of online/virtual training or calls you can SELL to continue working and making money doing what you love during this quarantine (and beyond). Check out the video and webpage about this asap - you guys can use coupon code 50OFF to get \$50 OFF, it's only \$147 then, come and get something in place THIS WEEK that you can sell and promote right now.

<https://jumpstartyourmarketing.com/jsycourse/>

Facebook Groups 90-min tutorial on how to start, run and manage your own groups. Developing groups and communities to grow your business is critical right now so come learn how to get started doing this, what to do, post, how to engage and get members, plus some other FB tips and tricks (like how to stay out of FB jail!) It's just \$25 to get access here now: <http://www.jumpstartyourmarketing.com/facebook>

Create Images & More on Canva 90-min Tutorial! [Canva.com](https://www.canva.com) is such a great resource for us at this time, whether you're graphically creative or inclined or not, it has hundreds of templates anyone can use and most are all free. Many of my clients though still needed a short tutorial or training on how to utilize this tool quickly and easily to create their images, flyers, postcards, and presentations.

This tutorial has been recorded via zoom with screensharing what to do, using real client examples too and is just \$25. You will get instant access to it when you sign up here: www.JumpstartYourMarketing.com/canva

Learn the business of speaking with Katrina Sawa's Jumpstart Yourself as a Speaker 6-Week Training. Learn how to design your talk, create your marketing materials and back of the room set up so you LOOK like an expert and professional. Learn how to make offers, what to sell, when to make offers and when not to plus so much more in

preparing yourself to become a more sought after speaker AND one who monetizes what you're doing too! Find out more here and get 50%OFF when you use coupon code 500OFF!

<https://jumpstartyourmarketing.com/speakertraining/>

OR... go get access to the \$27 Get Booked! Speaker eBook, Audio and Speaker Sheet Checklist to get started somewhere:

<http://www.jumpstartspeakertraining.com/>

Jumpstart Your Marketing 30 day Course.... teaching how to effectively use SOCIAL MEDIA for lead generation and sales, DEVELOPING CONTENT and REPURPOSING it too, Email marketing and database marketing to your followers, list, clients, even things like doing direct mail, making phone calls, doing videos via FB live or on YouTube, mastering sales conversations and copywriting too for your website, emails, webpages. Sign up right away to get more marketing in place today:

www.JumpstartYourMarketing.com/jsymarketing



Katrina Sawa

Your Meetup

Organizer, Award

Winning Speaker,

Jumpstart Your Biz

Coach &

International Best Selling Author

with 8 books 916-872-4000

katrina@jumpstartyourmarketing.com

PS: Get your Free Jumpstart Your Biz Kit now at

www.JumpstartYourMarketing.com!

Katina Sawa & **JUMPSTART YOUR MARKETING** PRESENTS

Live B.I.G. Events

JumpStart Your Biz
On a Weekend.com

Katina Sawa's
Speaker
Success Bootcamp

Love & MONEY
Live!

www.LiveBigEvents.com

The banner features a red heart on the left with 'LIVE BIG' written inside. On the right is a portrait of Katina Sawa, a woman with blonde hair wearing a blue jacket. The background is light yellow with scattered dollar bills.

JUST \$7/MONTH!

Join today!

**INTERNATIONAL
ENTREPRENEUR
NETWORK**

WHERE YOUR BRIGHT IDEAS
GET IMPLEMENTED & VALUED

iEntrepreneurNetwork.com

The advertisement has a yellow background with a white lightbulb icon in the center. The text is in various colors and fonts, including red for 'Join today!' and black for the main title and website.

